

## Single-Source Setup of All IT Systems for a Vertically Integrated Cannabis Facility

**THE CHALLENGE:** SH Management Services (dba BEST Dispensary) was preparing to open a 30,000 sq ft grow-process-dispensary (GPD) facility in Mesa, Arizona and needed a game plan for operations technology that would also meet all state regulatory and compliance requirements.

**THE SOLUTION:** TECVINE delivered a pre-construction-to-launch plan for BEST, with a dedicated Project Manager, then:

- Conducted pre-construction site evaluation & provided tech planning recommendations for contractors
- Provided budget assessments so BEST could financially prepare for technology needs
- Identified optimal vendor partners and negotiated all vendor contracts on BEST's behalf
- Offered state-specific compliance guidance
- Completed all necessary testing & quality control

### HIGHLIGHTS:

- Direct, time-saving communication between the general contractor and our Project Manager
- Our experience allowed for all technology goals to be met *despite* shifts in construction schedules
- Expedited service delivery of BEST's fiber and broadband connectivity as a benefit of our close relationships in the telecom industry
- TECVINE Qube® IT as a System® (ITaaS) optimized the technology architecture with a single-source hardware stack that removed the need to procure products and solutions from multiple vendors

***TECVINE's Qube® end-to-end solution lowered BEST's up-front cost, improved security, and delivered higher performance that improves over time through its automatic updates, all while reducing ongoing support costs and maintenance by 90%.***

**THE RESULTS:** TECVINE engineered the complexity out of establishing BEST's core network infrastructure.

- **A fully-networked, state-compliant facility**
- **Best-in-class, cannabis-specific IT solutions**
- **A complete solution, including IT cabinet, networking gear, cabling, telecom services, and more, bypassing need for piecemeal vendor purchases**
- **Technology solutions designed for sustainability and reduced downtime**
- **A scalable, convenient technology blueprint they could use for future facilities**

*"TECVINE solved for us what every company dreads: the need to negotiate vendor contracts one-by-one. Their recommendations took all of the guesswork out of preparing our new facility for maximal uptime, and their hands-on management of the install freed us up to prepare for opening our doors." -- Mason Cave*